Respondent 8

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We are with Npower currently, but it varies year on year depending on who is offering the best of

Ok, and **d** you know anything about the process was undergone to find the current energy supplier? Why was this supplier chosen in particular?

Well yes, basically we have companies that will do a price comparison and bring us back the best deals. I look at all information and decide which will work best for the company with the usage and length of contract.

\ contracted to do that?

Yes, it is a much easier waying it, one less thing to have to think about, and it also means that we will get the best deal around which will save money in the long run.

Ok, and would you say that as high, you wid not use these companies but instead search yourself.

Yes, as most domestic consumers do, I do that for the electricity I use at home. There are very g price comparison websites online, which are free, but with the size of consumption here, we nee different sort of contract, which is harder to find online, and suppliers that supply in bulk. I think businesses we use to find the best deals actually have business relationships with suppliers whic means they can offer lower prices to tomeiersust a result of them recommending certain suppliers.

I see yes that makes sense. And so would you describe a by space as have you encountered any difficulties

) @ dealing with the business who advess us, and then setting up the contract with the supplier is fairly simple too. The only time consuming p is having to then decide between the suppliers, which is what I do **pterisosaplay:** the function of the presence of the suppliers of the supplices of t

Yes, okHow long has QMS International been with this energy supplier?

About 3 years I think, although we do review it more regularly than this, to ensure there are no better deals on the market. But our current supplier haids ystogy epetitive. I think there are very slightly better deals now, but for the ease of staying with the same supplier, we wont swit until the deal is significantly better.

Yes, and **heat** value is placed on using a supplier that would supply **nengy**?abstet hee price more important than the type of energy?

Well as a company we are very involved with environmental standards, as we offer ISO accredita to other businesses. That means we are very aware of the trend that is occurring in the busines

world, towards becoming green and reducing consumption and everything else that comes along with this. So I suppose renewable electricity is important to a lot of our customers and there is certainly a movement towards this I would say. Howeveres so we be very careful with costs, and particularly at this stage, we need to cut costs wherever possible. So higher price renewable suppliers do not come up in the best deals that are identified by the external business future if we werendoparticularly well, the business might sway towards paying slightly more for a renewable supply, but not at the moment.

Ok, so costs are a restriction.

Yes, yes they are.

If the price was the same would QMS International be more bothered about the type of energy t was being used?

Oh well then it would be different. We would definitely use a renewable supplier and ask the external business to make this a priority.theverternal business who specialises in this would be a benefit here, because they will know of the best renewable suppliers.

So what other factors are important when deciding on a supplier?

Um, I would say reliability is important, as beings a bussinet age in power would create significant problems, more than it would for householders.

Ok, and do you knowing tariffs QMS Internationed and why?

Yes, a standard rate, as are many businesses that operate in the way that the way the way the way that the way that the way that the way the way the way the way that the way the then no computers or appliances being used during the evening. We would not be able to benefit from the cheaper evening prices as the staff are at home, not in the offices.

Yes, that makes sense. Ares abcal generation factor in the decision of a supplier?

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al suppliers there were anyway. It is not a important factor for

QMS.

Does QMS International make a purposeful effort to reduce energy usage or energy bills? If so, when did the company start to do this? Why?

Yeswe have a smart meter installed, and do our best to keep the cost down by turning off appliances and do not have certain appliances on timers throughout the weekend. So the smart meter helps us to see where our largest areas of energy consumptional estimated vation to reduce the amounts we use. Obviously, wasted energy, is wasted money, and so its my job to cu this as much as possible, and the smart meter does help with this.

Yes ok, and by u find this has changed the way certain actividies taken? How does it alter i U o i @ signs around the offices really helped raise awareness of the situation fited entired it. Usually staff rarely think about using energy, especially when they are not personally paying for i But bringing it to the forefront of their consciousness, and linking it to pay, made it seem like th were rewarded for the bebayiond that provided the motivation for them to save energy.

No, that is my job, I am paid to do that, they are paid to do something linkedAtgaithe y households there is more chance that complexity with picking a supplier, because lower costs would benefit them personally, and powering appliances allows them to do things.

, entitled or involved with suppliers, even if they wanted to?

the means in which

extent would the company support community energy projects and trading?

Well I think through the se have the surplus to invest extra into supporting the local community.

Yes, ok, and ab QMS International ever considered producing their own energy?

Vs to buy solar panels are too high at present, so thise anoption. The payback period would be too long, and timerenitis vector do so anymore becauseof the reduction in Fieredu

Ok, and final question, yobu know of any business or residents within the local community with solar panels? If it were possible, do yooMtaintkternational would consider trading with them?

Well yes, if it was cheaper. It give it business a good image and if prices are lower then great. But not if prices are higher. And also it would have to be fairly hassle free, because time is limited and changing from our easy system we have now would have to be justified to be would have be as easy as it is now, or more so.